EAST AFRICAN CRUDE OIL PIPELINE

REQUEST FOR EXPRESSION OF INTEREST: PROVISION OF ASD TUG SERVICES FOR MARINE TERMINAL OPERATIONS - TANZANIA REFERENCE NO. REQ-000001335

East African Crude Oil Pipeline (EACOP) Ltd invites suitably qualified, experienced and reputable companies, organizations, or joint ventures to express their interest in providing the ***"Provision of ASD Tug Services for Marine Terminal Operations"*** to East African Crude Oil Pipeline (EACOP) Project.

The EACOP Project involves the construction and operation of a buried and cross-border pipeline to transport crude oil from Lake Albert area in Uganda to eastern coast of Tanzania for export to international markets. The pipeline will run from Kabaale, Hoima District in Uganda to the Chongoleani peninsula in Tanga, Tanzania. The length of the pipeline is 1,443 km, of which 296km will be in Uganda and 1,147 km in Tanzania. In Uganda the pipeline will traverse ten (10) districts and in Tanzania, eight (8) regions comprising of Kagera, Geita, Shinyanga, Tabora, Singida, Dodoma, Manyara and Tanga, 27 administrative District Councils, and 231 Villages.

BRIEF DESCRIPTION OF THE SCOPE OF SERVICES:

EACOP intends to identify suitably qualified and experienced marine service providers capable of providing an ASD (Azimuth Stern Drive) tug with a minimum bollard pull of 70 tons to support marine operations at its terminal in Tanzania. The purpose of this Expression of Interest (EOI) is to assess the market availability, technical capability, mobilization lead time and commercial interest of potential service providers.

The Contractor shall provide a fully operational push-pull ASD tug suitable for tanker berthing and unberthing operations at the Marine Terminal.

The tug will primarily be required to perform:

- Tanker berthing and unberthing assistance;
- Push-pull operations during vessel maneuvering;
- Escort and harbor maneuvering assistance, when required;
- Stand-by support during marine operations, when required;
- Emergency assistance within the tug's operational capabilities; and
- Other marine support activities reasonably associated with safe terminal operations.

The tug shall be provided with a suitably qualified and experienced Master and crew and shall be fully maintained, classed, certified, insured and operational throughout the service period.

MINIMUM TECHNICAL REQUIREMENTS:

Interested companies should propose an ASD tug meeting, as a minimum, the following requirements:

- **Tug type:** Azimuth Stern Drive (ASD);
- **Bollard pull:** Minimum 70 tonnes;
- Operating mode: Suitable for both pushing and pulling operations;
- Suitable for assisting tankers during berthing and unberthing operations;
- Adequate forward and aft towing winch, towing equipment and deck arrangement for the intended operations; Availability of Tug's Towing Line no less than 300m length;
- Valid classification and statutory certification;
- Suitable fendering arrangement for push operations;
- Adequate navigation, communication and safety equipment;
- Compliance with applicable IMO, IMCA, flag State, class and Tanzanian maritime requirements;
- Crew holding valid certificates and appropriate experience for the proposed operations; and
- Tenderers should identify the proposed vessel, including its main technical characteristics, year of build, classification society, flag, current location and availability.

A vessel specification sheet and General Arrangement drawing should be provided with the EOI.

CONTRACT DURATION:

EACOP is currently considering the following contract duration alternatives:

Option 1:

- Firm period: 12 months.
- First optional extension: 3 months.
- Second optional extension: 3 months.

Option 2:

- Firm period: 3 months.
- First optional extension: 1 month.
- Second optional extension: 1 month.

The optional periods would be exercised at EACOP's discretion.

Interested companies are requested to indicate their ability and commercial interest for either or both options.

MOBILIZATION AND AVAILABILITY

Interested companies shall indicate:

- Name and specifications of the proposed tug;
- Current location of the vessel;
- Earliest possible availability;
- Estimated mobilization period to Tanzania;
- Mobilization and demobilization requirements;
- Any permits, flag, class or regulatory requirements affecting mobilization; and
- Whether the offered tug is currently committed under another contract and, if so, the earliest firm release date.

Preference may be given to solutions providing a short and reliable mobilization period.

CONTRACTOR EXPERIENCE AND CAPABILITY

Interested companies shall provide the evidence of:

- Experience in providing ASD tug services;
- Experience with tanker berthing and unberthing operations;
- Experience at oil, gas or petroleum marine terminals;
- Experience with similar tug capacities, preferably 70 tonnes bollard pull or above;
- Marine safety management systems and operational procedures;
- HSE performance and relevant marine incident statistics;
- Availability of qualified tug Masters, engineers and crew;
- Technical maintenance and shore-based support capability; and
- Experience operating in Tanzania, East Africa or comparable operating environments, where applicable.

INFORMATION REQUIRED FROM INTERESTED COMPANIES

Companies responding to this EOI should provide, as a minimum:

1. Company profile and ownership details;
2. Relevant marine/tug operating experience;
3. List of comparable contracts performed during the past five years;
4. Details of the proposed tug(s);
5. Tug specification sheet;
6. General Arrangement drawing;
7. Bollard pull certificate;
8. Classification and statutory certificates;
9. Details of towing winches, tow hooks, lines and associated equipment;
10. Proposed crewing arrangement;
11. HSE statistics and safety management information;
12. Current vessel location;
13. Earliest availability and estimated mobilization time;
14. Confirmation of interest in options:
    i. Option 1: 12 months firm + 3 months + 3 months options, and/or
    ii. Option 2: 3 months firm + 1 month + 1-month options;
15. Preferred commercial structure (daily or monthly hire basis and mob/demob principles) – FOR THE AVOIDANCE OF DOUBT, NO PRICE SHALL BE SUBMITTED UNDER THIS EOI; and
16. Any assumptions, exclusions or constraints associated with the proposed service.

LOCAL TANZANIA PRESENCE / PARTNERSHIP

Interested companies should indicate whether they:

- Are registered and authorized to operate in Tanzania.
- Have an existing operational base or marine support capability in Tanzania.
- Intend to operate directly or through a local partner, subcontractor or joint venture.
- Have experience managing Tanzanian regulatory, immigration, crewing and maritime requirements.

Where the proposed service relies on a partnership, subcontracting arrangement or joint venture, the respective responsibilities of each party should be clearly identified.

Companies or organizations which have the ability, capacity, and resources to implement the activities listed above should express their interest by sending an Expression of Interest (EOI) via email, together with the above listed documents through an email to **procurement.tz@eacop.com** (max. email size 20MB) on or before **17:00** hours East African Time (EAT), **23rd November 2026.**

Email subject shall read: **REQ-000001335 PROVISION OF ASD TUG SERVICES FOR MARINE TERMINAL OPERATIONS - TANZANIA**

Statements of EOI should be no more than thirty (30) pages long.
All Expression of Interests should be submitted in the English Language.

Note: EACOP Ltd will review and assess the documents provided by Companies, Organizations or Joint Ventures that have expressed interest in accordance with this EOI, and conduct evaluations based on internal criteria to determine which Companies, Organizations or Local Joint Ventures will be included in the list of pre-qualified Companies, Organizations or Local Joint Ventures. Only the pre-qualified Companies, Organizations or Local Joint Ventures will, after signing a Non-Disclosure Agreement (NDA), receive an invitation to bid as a continuation of the Call for Tender Process. EACOP Ltd reserves the right at its sole discretion to make the decision to select or reject a Company, Organization or Local Joint Venture and maintain its decision without having to give reasons to the Company, Organization or Local Joint Venture concerned.